QUESTIONS AGILITY
How to increase the quality of your questions

1. Question mindset
How should I handle xyz project?
What are your thoughts on it?

Why?
- Help to clarify thinking (yours & theirs)
- Empower them to take ownership

What questions should I be asking you about questions?
In what ways is this a useful question?
2. Open vs. closed

- Do you like your new project?
- Do you have any questions?

<table>
<thead>
<tr>
<th>Closed</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Do</td>
<td>What</td>
</tr>
<tr>
<td>Have</td>
<td>How</td>
</tr>
<tr>
<td>Are</td>
<td></td>
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<tr>
<td>Is</td>
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</tr>
</tbody>
</table>

Design around the questions

- What insights do I want them to have?
- What questions can I ask to get to them to come to insights?

Blooms taxonomy (adapted)

1. Remember
2. Judge
3. Analyze
4. Apply
5. Create

Question grid

<table>
<thead>
<tr>
<th>Level</th>
<th>Question</th>
</tr>
</thead>
<tbody>
<tr>
<td>Remember</td>
<td>What color is it again?</td>
</tr>
<tr>
<td>Judge/Evaluate</td>
<td>What do you think about blue?</td>
</tr>
<tr>
<td>Analyze</td>
<td>What makes it look blue?</td>
</tr>
<tr>
<td>Apply</td>
<td>Which clothing items should best be blue?</td>
</tr>
<tr>
<td>Create</td>
<td>Use your understanding of blue to teach someone about orange.</td>
</tr>
</tbody>
</table>
Wait time research

When students are given 3 or more seconds of undisturbed "wait-time":

- Length and correctness of responses increases.
- Number of "I don't know" responses decreases.
- Number of volunteered answers increases.

Changes in teacher behaviors occur:
- Teachers increase variety of their questions.
- Teachers ask additional questions that require more complex information processing and higher-level thinking.

Casteel and Stahl, 1973; Rowe 1971; Stahl 1990; Tobin 2007

Other great questions

1. What does entrepreneurship mean to you?

2. What questions should we be asking ourselves about [_______]?

3. Why does this matter?

Wait time:

The amount of time a professor allows to elapse after posing a question.

- Average is 1.5 seconds
- Lower questions should be 5 seconds
- Higher questions should be 15 - 60 seconds

How to cold call

Use wait time

AAPP method
- Alert: I'm going to cold call on this next question
- Ask: Here's the question
- Pause
- Pick: name the person